



National Monthly Grass Fed Beef Report

Agricultural Marketing Service
Livestock, Poultry & Grain Market News

For The Month of January

Fri, Jan. 28, 2020

Negotiated Grass Fed Beef - Wholesale

Item Description	(\$/lb)	Avg
Rib Primal		
Ribeye, Boneless, Whole	9.50 - 19.95	16.96
Ribeye Steak	10.22 - 25.25	18.92
Chuck Primal		
Chuck Roll	9.00 - 9.98	9.32
Round Primal		
Knuckle, Peeled, Whole		
Top Round, Inside		
Bottom Round, Gooseneck		
Eye of Round	3.67 - 10.08	6.66
Loin Primal		
Tenderloin, Whole	28.50 - 45.70	41.15
Tri Tip	8.10 - 15.95	11.46
Top Butt, Sirloin, Whole	5.55 - 13.65	11.51
New York Steak	23.72 - 29.25	26.72
Sirloin Steak	14.95 - 22.50	19.89
Flank, Brisket, and Plate Primal		
Brisket, Whole	3.70 - 9.95	7.54
Flank Steak	7.95 - 17.00	12.44
Skirt Steak	10.95 - 14.95	12.78
Hanger Steak	8.48 - 14.70	11.07
Short Ribs	7.25 - 10.49	9.25
Stew Meat	8.75 - 11.95	10.23
Ground or Trim Product		
90% Bulk	8.50 - 10.50	9.22
90% Patties	9.00 - 10.65	9.87
85% Bulk Trim		
Variety Meats		
Beef Oxtail	4.49 - 11.95	9.96
Beef Liver	1.24 - 10.49	7.00
Beef Tongue	8.83 - 12.47	10.27
Beef Bones	2.69 - 7.00	5.27

Small and Very Small Producer Carcass Prices

Verified through the Grass Fed SVS Producer Program
Prices shown are in (\$/lb).

Grass Fed Beef Dressed Carcass Basis Range 3.20 - 6.00
Grass Fed Beef Dressed Carcass Basis Weighted Avg 4.48

Cost of Production

[NASS 17 State \\$/AUM Grazing Fees 2019 Survey](#) 21.30

Grazing Fee Estimates: Based on Grass Hay Prices

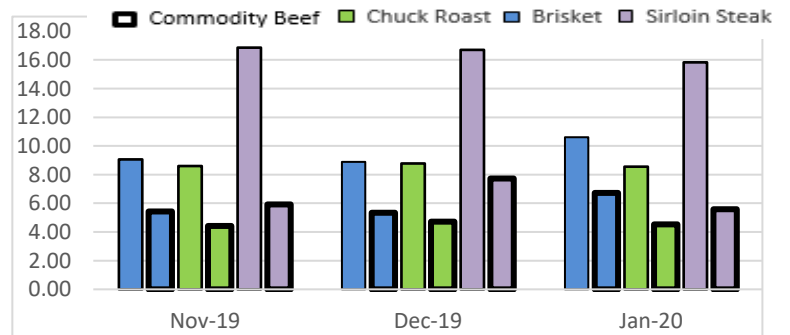
Good Tallgrass Pasture \$/AUM 24.25
Fair to Good Pasture \$/AUM 18.19

Grass Fed Beef - Direct to Consumer (Retail)

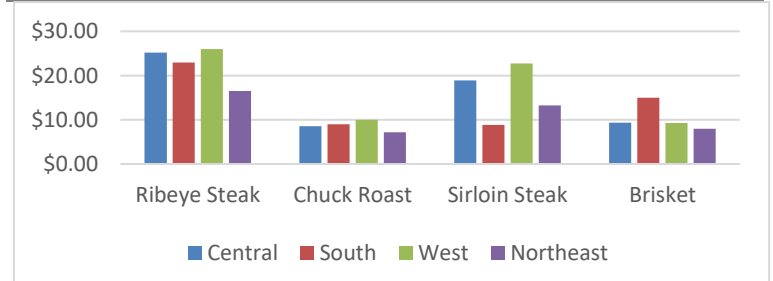
Carcass Purchase Size	(\$/lb)	Avg
Whole	5.25 - 9.00	7.05
Half	5.50 - 11.25	7.90
Quarter	5.75 - 11.75	8.62

Item Description	(\$/lb)	Avg	Commodity Beef*	Grassfed Premium**
Ribeye Steak	15.00 - 27.00	22.71	7.42	15.30
Ribeye Roast	17.50 - 35.00	24.17	8.29	15.88
Chuck Roast	6.00 - 10.60	8.52	4.48	4.04
Flat Iron Steak	8.00 - 21.33	14.25	7.58	6.68
Rump Roast	8.10 - 11.60	9.22	3.74	5.48
Bottom Round Roast			4.08	
Filet Mignon	22.00 - 39.00	29.59	11.41	18.18
Tenderloin	17.00 - 39.99	25.12	11.53	13.59
Tri Tip	9.00 - 14.40	11.37	5.77	5.60
Sirloin Steak	6.90 - 25.67	15.36	6.13	9.23
Sirloin Roast	8.10 - 22.38	15.65	4.61	11.04
Brisket	7.00 - 16.95	10.40	4.87	5.53
Flank Steak	8.00 - 24.25	14.28	7.73	6.55
Skirt Steak	8.00 - 19.99	13.38	8.18	5.20
Short Ribs	5.99 - 10.66	7.67	5.57	2.11
Stew Meat	7.00 - 12.16	9.40	4.96	4.44

Direct Grass Fed Vs. Direct Commodity



Direct Grass Fed Average Price by Region



Region Breakout: Central: ND, SD, NE, KS, MO, IA, MN, WI, MI, OH, WV, IN, IL; Northeast: ME, MA, NH, VT, NY, PA, MD, DE, NJ, CT, RI; Southern: OK, KY, TN, VA, AR, TX, LA, MS, AL, GA, FL, NC, SC; Western: WA, OR, CA, NV, AZ, NM, CO, WY, MT, ID, UT, AK, HI

Source: USDA Livestock, Poultry and Grain Market News
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* Prices averaged from the National Retail Beef Activity Report

** The difference in commodity retail beef prices and grass fed retail beef prices.